### AY 2018 Class Plans at a Glance

**Total Students:** 641  
**Response Rate:** 85%

- Have a new offer: 57%  
- Returning to Employer: 10%

**Employment:** 67%  
- Working on own organization: 4%  
- Freelance: 1%

**Entrepreneur:** 5%  
- Continuing Education: 5%  
- Not actively seeking employment or education: 1%

**Non-employer related plan:** 6%  
- Still seeking: 6%  
- Had a summer opportunity and now seeking: 1%

**Seeking:** 7%

### Employment at a Glance

#### Top Sectors of Work:
- K12 School: 40%
- Non-Profit: 24%
- Higher Education: 16%
- Consulting: 9%

### Top Roles at Work:
- Teaching/Training: 35%
- Administration/Management: 33%
- Analyst/Research: 12%
- Other: 9%
Salaries, experience, and offer dates:

2018 Salary Range: Ed.M Students

- Minimum: 24,000
- 25%: 52,000
- Median: 63,000
- 75%: 75,000
- Maximum: 200,000

Experience Level of Offers

- Senior Level (20+ years of prior experience): 1%
- Mid Career - Senior Level (11-20 years of prior experience): 18%
- Entry Level (0-3 years of prior experience): 35%
- Early Career Level (3-10 years of prior experience): 46%

Percentage of Received Offers by Month
(collected until 8/31/2018)

- November, 2017: 2%
- December, 2017: 1%
- January, 2018: 3%
- February, 2018: 5%
- March, 2018: 12%
- April, 2018: 26%
- May, 2018: 12%
- June, 2018: 13%
- July, 2018: 8%
- August, 2018: 19%
Geographic Destinations:

- The United States of America accounted for 85% of the students stating the country of their employment.

- Highest destinations are Massachusetts (45%), California (12%), New York (12%), Washington D.C (7%), accounting for 76% of the students stating their employment was in the United States of America.
Advice from Class of 2018

- Be open and flexible about your career search process. Network with your current colleagues but also with your prior networks to see what opportunities become available. Don't be afraid to take risks in proposing your own roles and advocating for your strengths in this process.
- Be patient. The job search will be frustrating as hiring timelines can be extremely slow, but things will come together when it is the right position.
- Be strategic in selecting an internship that can turn into a job! Even if it’s not an internship but a class project. Use faculty and get connected to valuable organizations.
- Develop as many hard skills and qual/quant skills as you can during the master’s program

- Diversify the resources you use for your search, use websites, networking events, social media, etc. I learned about my job at the Facebook group that my HGSE program had. I was not considering my new employer as a potential place for what I wanted to do, I didn't realize they had opened a role that fit very well with my interests and qualifications.

- Do internships! Start looking early

- Don't lose sight of your heart.

- Don't be too anxious if you haven't found a job by graduation and don't hesitate to take an easier or more introductory role first in order to prove yourself to the company.

- Don't let a focus on salary narrow your search. Sometimes, the package that comes with the contract is as or more important than the salary itself. Be proactive in looking for a job, know when the sector you're looking to work in begins hiring (i.e., international schools begin hiring in January/February).

- Follow your heart. And don't be afraid to recognize that the network you need to tap into for your dream job may not be in Boston, and that's okay! Trust the resources and social capital you bring to the table and resist the temptation to go with the pack.

- Get started early!

- Go to office hours when employers come to HGSE to recruit. It helps a lot for employers to be able to place a face to the name on the resume.

- Go to the job fairs!

- Have a clear understanding of what’s important to you... location, mission, salary, future opportunities to advance.

- If you want to work for/with a professor, do not be shy in explicitly expressing your interests.

- Information interviews - DO THEM!!!

- It's all about who you know- use your first semester to network, network, network. An example to show the importance of this: I applied to 5 companies through people I knew and got 5 interviews from them (and 3 offers!). I applied to 7 additional companies without knowing anyone and didn't even get a phone screening.

- Keep a spreadsheet of all jobs applied to with dates and information. I did not and began to lose track of how many jobs I had applied to

- Keep the curiosity to know what is available out there. There might be things you don't know but match your interest and expertise. Spread out your dream and career path to people, because they might be the ones who connect you to the opportunity you want!

- Keep your options open. Education is a huge sector, and there are a lot of different ways you can serve students.

- Network and do coaching sessions with career services. Talking to faculty and building relationships with them is also important.

- Nothing is permanent and the first job after graduate school is very important but not everything.