

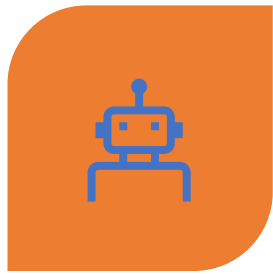


Cultivating Relationships in Government

*Rachel Gakenheimer and Roger Dempsey,
HGSE Career Services Office*



WHY create professional relationships?



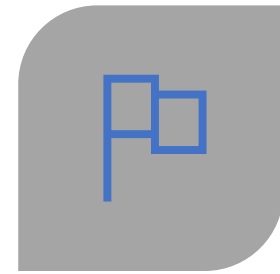
1) HELP YOU
WORK SMARTER,




2) EXPLORE YOUR
CAREER CHOICES,



3) SECURE JOBS,
OR



4) ADVANCE IN
YOUR CAREER.



WHO should
I connect
with?

Role Type	Type of Govt Agency / Titles
Administrative	Federal, State, Local Agencies, Ministries of Ed (<i>Director, Project Manager, Department Head, Program Specialist, Education Officer, Senior Assistant Director, Specialist</i>)
Advising	Federal and State Agencies, Ministries of Ed (<i>Career Counselor, School Counselor</i>)
Curriculum Design	Federal and State Agencies, Ministries of Ed (<i>Program Specialist, Education Specialist, Curriculum Planning Officer, Curriculum Specialist</i>)
Research and Analysis	Federal Agencies, State Agencies, Legislative and Executive Offices in State and Federal Government, Lobbying Firms, Ministries of Ed (<i>Director of Research, Research Analyst, Mgmt Analyst, Program Analyst, Political Analyst</i>)
Teaching	Federal Agencies, Ministries of Ed (<i>Training, Public Outreach, Teaching Professional</i>)



WHERE to
find
contacts?



LinkedIn



Hub



EdConnect



Harvard Alumni
Association

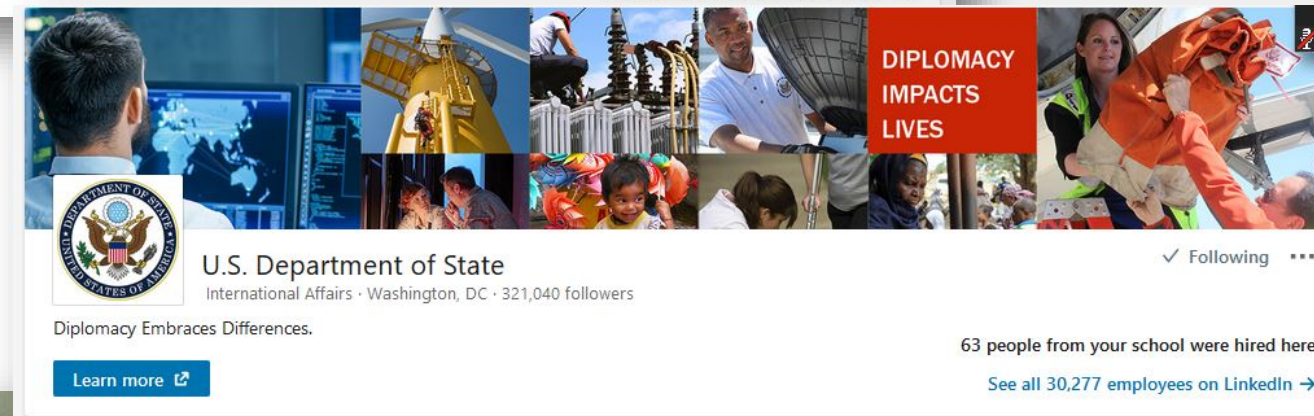
WHERE to
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contacts?




Massachusetts Department of Education
Education Management · 1,439 followers

+ Follow

3 people from your company were hired here
[See all 253 employees on LinkedIn →](#)



 U.S. Department of State
International Affairs · Washington, DC · 321,040 followers

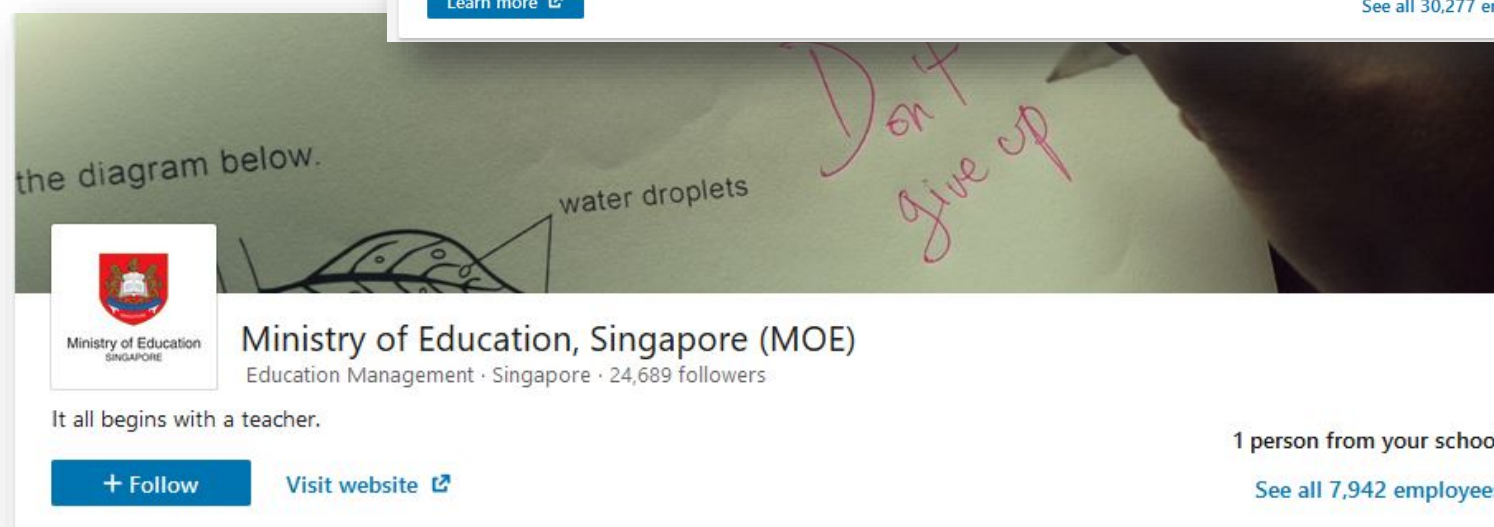
Diplomacy Embraces Differences.


Learn more [↗](#)

DIPLOMACY IMPACTS LIVES

✓ Following

63 people from your school were hired here
[See all 30,277 employees on LinkedIn →](#)



 Ministry of Education SINGAPORE

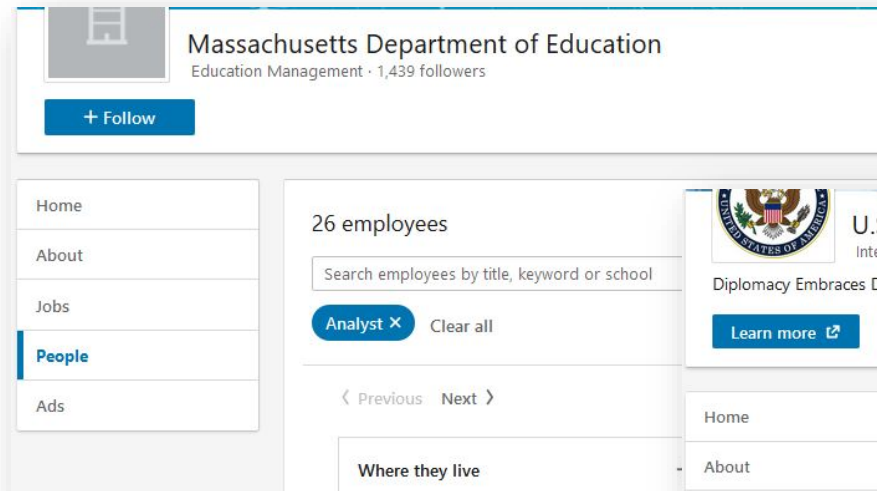
Ministry of Education, Singapore (MOE)
Education Management · Singapore · 24,689 followers

It all begins with a teacher.

+ Follow Visit website [↗](#)

1 person from your school
[See all 7,942 employees](#)

WHERE to
find
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Massachusetts Department of Education
Education Management · 1,439 followers

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Jobs
People
Ads

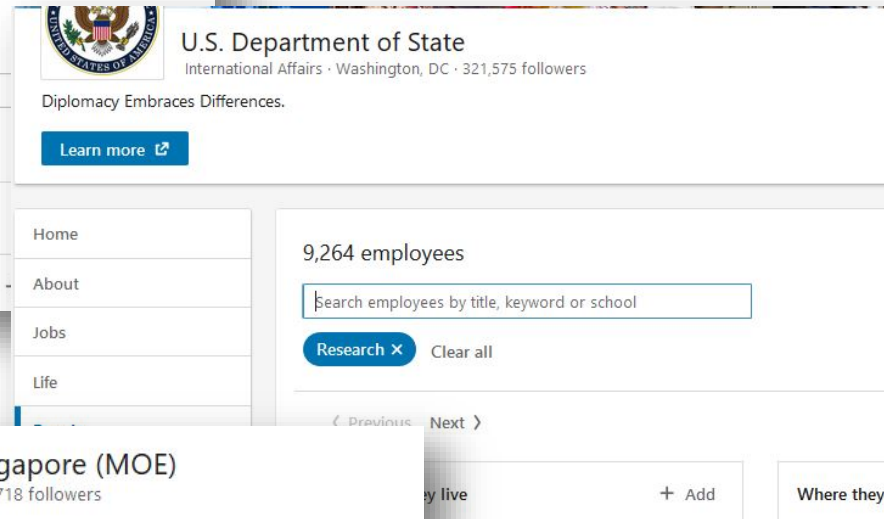
26 employees

Search employees by title, keyword or school

Analyst X Clear all

< Previous Next >

Where they live



U.S. Department of State
International Affairs · Washington, DC · 321,575 followers

Diplomacy Embraces Differences.

Learn more

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Jobs
Life

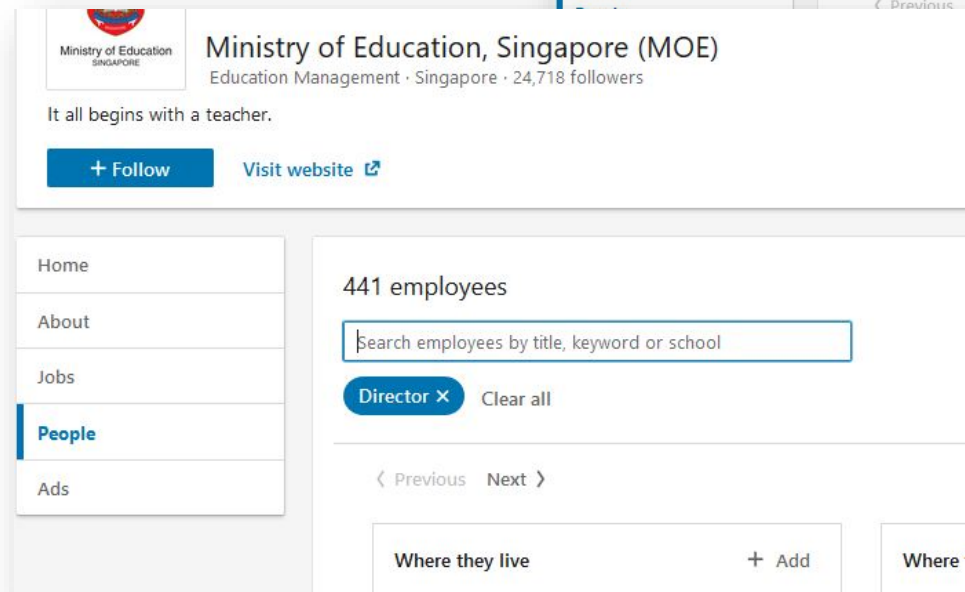
9,264 employees

Search employees by title, keyword or school

Research X Clear all

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Where they live + Add



Ministry of Education, Singapore (MOE)
Education Management · Singapore · 24,718 followers

It all begins with a teacher.

+ Follow Visit website

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Jobs
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Ads

441 employees

Search employees by title, keyword or school

Director X Clear all

< Previous Next >

Where they live + Add

WHERE to
find
contacts?



Nyal Fuentes • 2nd
Educational Specialist at Massachusetts Dept. of Education
Greater Boston Area

Jen Goree, PMP and Lillie Marshall are shared connections



Jeff Perrotti • 2nd
Consultant
Greater Boston Area

Roman Torgovitsky, Cassandra Volpe Horii, and 1 other shared connection



Carrie Conaway • 2nd
Education and government leader who integrates research and practice
Greater Boston Area

Jen Goree, PMP, Valerie Sutton, and 3 other shared connections



Andrea Condit • 2nd
District Liaison, Office of International Education
Greater Boston Area

Jen Goree, PMP, Valerie Sutton, and 3 other shared connections



Yang Cherng Lim • 2nd
Educator at Ministry of Education of Singapore
Singapore

Tracy Elizabeth, Rilda Kissel, and 2 other shared connections



Pauline Chia • 2nd
Deputy Principal, Ministry of Education
Singapore

Samuel Kim and Rilda Kissel are shared connections



Li Lin • 2nd
Education Officer
Singapore

Rilda Kissel and Vanessa E. Beary, Ed.D., M.Phil. are shared connections



Xin Ying Lee • 2nd
Education Officer at Ministry of Education of Singapore
Singapore



Kapil Gupta • 2nd
U.S. Foreign Service Officer at U.S. Department of State
United States

Vanessa E. Beary, Ed.D., M.Phil. is a shared connection



Katharine D. • 2nd
Communications Specialist
United States

Heather Watts, Ed.M. is a shared connection



Heidi Howland • 2nd
Chief Digital Communications Officer at Strategic Communications
Washington D.C. Metro Area

Valerie Sutton, Vanessa E. Beary, Ed.D., M.Phil., and 1 other shared connection



Danielle Roybal • 2nd
Intern at U.S. Department of State
Greater Boston Area

Beekan Erena is a shared connection

WHERE to
find
contacts?



Carrie Conway

Education and government leader who integrates research and practice to improve policy



Chief Strategy and Research Officer

Massachusetts Department of Elementary and Secondary Education

Mar 2007 – Present · 12 yrs 8 mos

Malden, MA

Direct planning, research, implementation, and grant policy in the state's K–12 education agency, including leading a 15-member team.

Develop and implement the agency's strategic plan. Define goals, targets, and metrics. more



Federal Reserve Bank of Boston

5 yrs 10 mos

Deputy Director, New England Public Policy Center

Aug 2004 – Mar 2007 · 2 yrs 8 mos



Kapil Gupta

U.S. Foreign Service Officer at U.S. Department of State

Experience



U.S. Department of State

14 yrs 3 mos

U.S. Foreign Service Officer

Aug 2005 – Present · 14 yrs 3 mos

Senior Advisor for Knowledge Management

May 2019 – Present · 6 mos

Serves within the Office of eDiplomacy, an applied technology think tank for the United States Department of State located within the Bureau of Information Resource Management.

Director for Special Projects

Jul 2015 – Sep 2016 · 1 yr 3 mos

Washington D.C. Metro Area

Served as Director for Special Projects in the Office of the Senior Advisor to the Secretary of State, Amb. David H. Thorne. Responsible for managing implementation of the 2015 Quadrennial Diplomacy and Development Review (QDDR) recommendations in the area of



Xin Ying Lee

Education Officer at Ministry of Education of Singapore

Experience



Education Officer

Ministry of Education of Singapore

Jan 2013 – Present · 6 yrs 10 mos

Teaching and Mentoring Experience

- Develop new materials and executed learning journeys for students from Secondary 1 to Secondary 4
- Mentor trainee teachers on practicum programme
- Teach Geography and Social Studies across all levels from Secondary1 to Secondary 4
- Collaborated with NIE Professor Dr Kenneth Lim and executed lessons of using Game-based Learning
- Co-Presented at Redesigning Pedagogy International Conference on using Game-base... See more



Student Development Associate

National University of Singapore

Dec 2010 – Jun 2011 · 7 mos

WHERE to
find
contacts?

The screenshot shows the LinkedIn profile page for the Harvard University Graduate School of Education. The header includes the school's logo, name, location (Cambridge, ma), and follower count (19,990+ alumni, 36,743 followers). A 'Visit website' button is visible. The main content area displays '19,990 alumni' and a search bar. Below the search bar are two columns of data: 'Where they live' and 'Where they work'. The 'Where they live' column shows a bar chart with 'United States' at 16,776 and 'Greater Boston Area' at 5,016. The 'Where they work' column shows a bar chart with 'Harvard University Graduate Sch' at 398 and 'Harvard University' at 314.

Harvard University Graduate School of Educat...
Cambridge, ma · 19,990+ alumni · 36,743 followers

Visit website

Home
About
Jobs
Alumni
Ads

19,990 alumni

Start year: 1900 End year: []

Search alumni by title, keyword or company

< Previous Next >

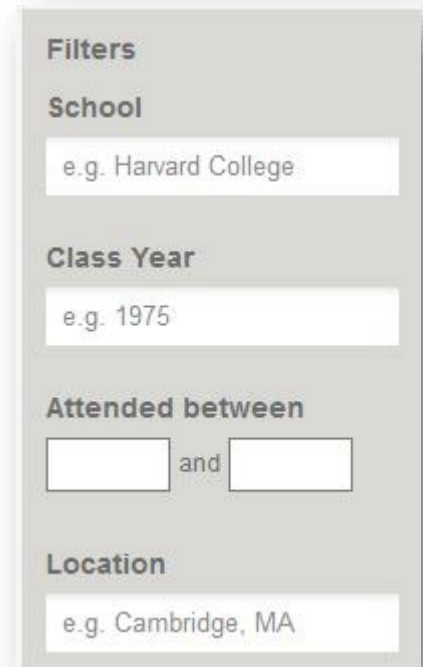
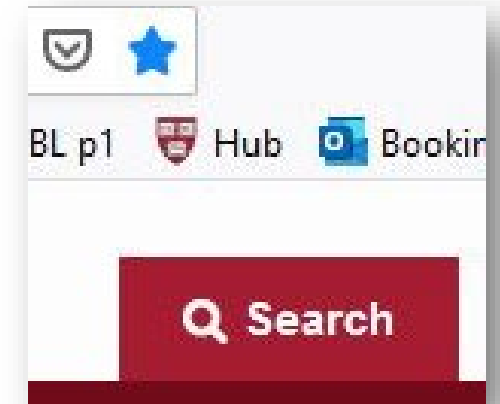
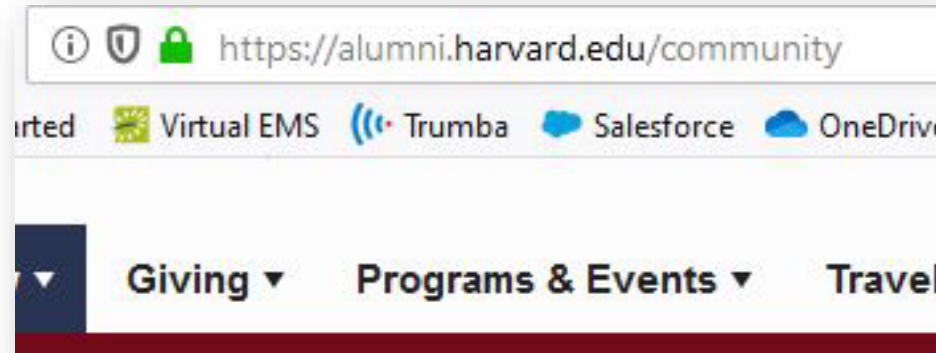
Where they live	Where they work
16,776 United States	398 Harvard University Graduate Sch
5,016 Greater Boston Area	314 Harvard University



WHERE to
find
contacts?

The screenshot shows the Harvard Hub website interface. At the top left is the Harvard Graduate School of Education logo. To its right is the word "hub". Further right are navigation links: "Home", "Community" (highlighted with a blue border and a dropdown arrow), and "News". Below the navigation is a thick red horizontal bar. The main content area features a search bar with the placeholder text "name, First name". To the right of the search bar, there is a section titled "STUDENTS: Find employers" which includes a search input field containing the word "Industry". Below this is a section titled "Filter by employer industry" with a dropdown menu that has "Government/Public Administra" selected and highlighted with a blue border.

WHERE to
find
contacts?



EdConnect DC





WHEN and HOW do I get started?



1. RESEARCH THE ORGANIZATION / INDIVIDUAL



2. DEVELOP A PROFESSIONAL INTRO / REACH OUT



3. PREPARE QUESTIONS



4. FOLLOW UP



OTHER RESOURCES

[Mapping Your Developmental Network](#)

[How to Maintain Your Network Over the Years](#)

<https://cso.gse.harvard.edu/developing-your-career-network>



Any
questions?