

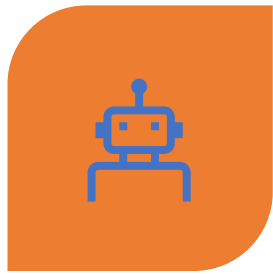


Cultivating Relationships in Government

*Rachel Gakenheimer and Roger Dempsey,
HGSE Career Services Office*



WHY create professional relationships?



1) HELP YOU
WORK SMARTER,




2) EXPLORE YOUR
CAREER CHOICES,



3) SECURE JOBS,
OR



4) ADVANCE IN
YOUR CAREER.



WHO should
I connect
with?

Role Type	Type of Govt Agency / Titles
Administrative	Federal, State, Local Agencies, Ministries of Ed (<i>Director, Project Manager, Department Head, Program Specialist, Education Officer, Senior Assistant Director, Specialist</i>)
Advising	Federal and State Agencies, Ministries of Ed (<i>Career Counselor, School Counselor</i>)
Curriculum Design	Federal and State Agencies, Ministries of Ed (<i>Program Specialist, Education Specialist, Curriculum Planning Officer, Curriculum Specialist</i>)
Research and Analysis	Federal Agencies, State Agencies, Legislative and Executive Offices in State and Federal Government, Lobbying Firms, Ministries of Ed (<i>Director of Research, Research Analyst, Mgmt Analyst, Program Analyst, Political Analyst</i>)
Teaching	Federal Agencies, Ministries of Ed (<i>Training, Public Outreach, Teaching Professional</i>)



WHERE to
find
contacts?



LinkedIn



Hub



EdConnect



Harvard Alumni
Association



WHERE to find contacts?

Massachusetts Department of Education
Education Management · 1,439 followers

[+ Follow](#)

3 people from your company were hired here
[See all 253 employees on LinkedIn →](#)

U.S. Department of State
International Affairs · Washington, DC · 321,040 followers

Diplomacy Embraces Differences.

[Learn more ↗](#)

63 people from your school were hired here
[See all 30,277 employees on LinkedIn →](#)

Ministry of Education, Singapore (MOE)
Education Management · Singapore · 24,689 followers


It all begins with a teacher.

[+ Follow](#) [Visit website ↗](#)

1 person from your school
[See all 7,942 employees](#)



WHERE to find contacts?

 **Massachusetts Department of Education**
Education Management · 1,439 followers

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Home
About
Jobs
People
Ads


26 employees

Search employees by title, keyword or school

[Analyst X](#) [Clear all](#)

[← Previous](#) [Next →](#)

Where they live

 **U.S. Department of State**
International Affairs · Washington, DC · 321,575 followers

Diplomacy Embraces Differences.

[Learn more ↗](#)

Home
About
Jobs
Life


9,264 employees

Search employees by title, keyword or school

[Research X](#) [Clear all](#)

[← Previous](#) [Next →](#)

Where they live [+ Add](#)

 **Ministry of Education, Singapore (MOE)**
Education Management · Singapore · 24,718 followers

It all begins with a teacher.

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Home
About
Jobs
People
Ads

441 employees

Search employees by title, keyword or school



[Director X](#) [Clear all](#)



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Where they live [+ Add](#) Where they live







WHERE to find contacts?



 **Nyal Fuentes** • 2nd
Educational Specialist at Massachusetts Dept. of Education
Greater Boston Area
 Jen Goree, PMP and Lillie Marshall are shared connections



 **Jeff Perrotti** • 2nd
Consultant
Greater Boston Area
 Roman Torgovitsky, Cassandra Volpe Horii, and 1 other shared connection


 **Carrie Conaway** • 2nd
Education and government leader who integrates research and practice
Greater Boston Area
 Jen Goree, PMP, Valerie Sutton, and 3 other shared connections



 **Andrea Condit** • 2nd
District Liaison, Office of International Education
Greater Boston Area
 Jen Goree, PMP, Valerie Sutton, and 3 other shared connections



 **Yang Cherng Lim** • 2nd
Educator at Ministry of Education of Singapore
Singapore
 Tracy Elizabeth, Rilda Kissel, and 2 other shared connections



 **Pauline Chia** • 2nd
Deputy Principal, Ministry of Education
Singapore
 Samuel Kim and Rilda Kissel are shared connections



 **Li Lin** • 2nd
Education Officer
Singapore
 Rilda Kissel and Vanessa E. Beary, Ed.D., M.Phil. are shared connections

 **Xin Ying Lee** • 2nd
Education Officer at Ministry of Education of Singapore
Singapore

 **Kapil Gupta** • 2nd
U.S. Foreign Service Officer at U.S. Department of State
United States
 Vanessa E. Beary, Ed.D., M.Phil. is a shared connection


 **Katharine D.** • 2nd
Communications Specialist
United States
 Heather Watts, Ed.M. is a shared connection


 **Heidi Howland** • 2nd
Chief Digital Communications Officer at Strategic Communications
Washington D.C. Metro Area
 Valerie Sutton, Vanessa E. Beary, Ed.D., M.Phil., and 1 other shared connection

 **Danielle Roybal** • 2nd
Intern at U.S. Department of State
Greater Boston Area
 Beekan Erena is a shared connection




WHERE to find contacts?


 **Carrie Conway**
Education and government leader who integrates research and practice to improve policy

 **Chief Strategy and Research Officer**
Massachusetts Department of Elementary and Secondary Education
Mar 2007 – Present · 12 yrs 8 mos
Malden, MA

Direct planning, research, implementation, and grant policy in the state's K–12 education agency, including leading a 15-member team.

Develop and implement the agency's strategic plan. Define goals, targets, and metrics. [View more](#)

 **Federal Reserve Bank of Boston**
5 yrs 10 mos


 **Deputy Director, New England Public Policy Center**
Aug 2004 – Mar 2007 · 2 yrs 8 mos

 **Kapil Gupta**
U.S. Foreign Service Officer at U.S. Department of State


Experience

 **U.S. Department of State**
14 yrs 3 mos

- U.S. Foreign Service Officer**
Aug 2005 – Present · 14 yrs 3 mos
- Senior Advisor for Knowledge Management**
May 2019 – Present · 6 mos
Serves within the Office of eDiplomacy, an applied technology think tank for the United States Department of State located within the Bureau of Information Resource Management.
- Director for Special Projects**
Jul 2015 – Sep 2016 · 1 yr 3 mos
Washington D.C. Metro Area
Served as Director for Special Projects in the Office of the Senior Advisor to the Secretary of State, Amb. David H. Thorne. Responsible for managing implementation of the 2015 Quadrennial Diplomacy and Development Review (QDDR) recommendations in the area of


 **Xin Ying Lee**
Education Officer at Ministry of Education of Singapore

Experience

 **Education Officer**
Ministry of Education of Singapore
Jan 2013 – Present · 6 yrs 10 mos

Teaching and Mentoring Experience

- Develop new materials and executed learning journeys for students from Secondary 1 to Secondary 4
- Mentor trainee teachers on practicum programme
- Teach Geography and Social Studies across all levels from Secondary1 to Secondary 4
- Collaborated with NIE Professor Dr Kenneth Lim and executed lessons of using Game-based Learning
- Co-Presented at Redesigning Pedagogy International Conference on using Game-base... [See more](#)

 **Student Development Associate**
National University of Singapore
Dec 2010 – Jun 2011 · 7 mos



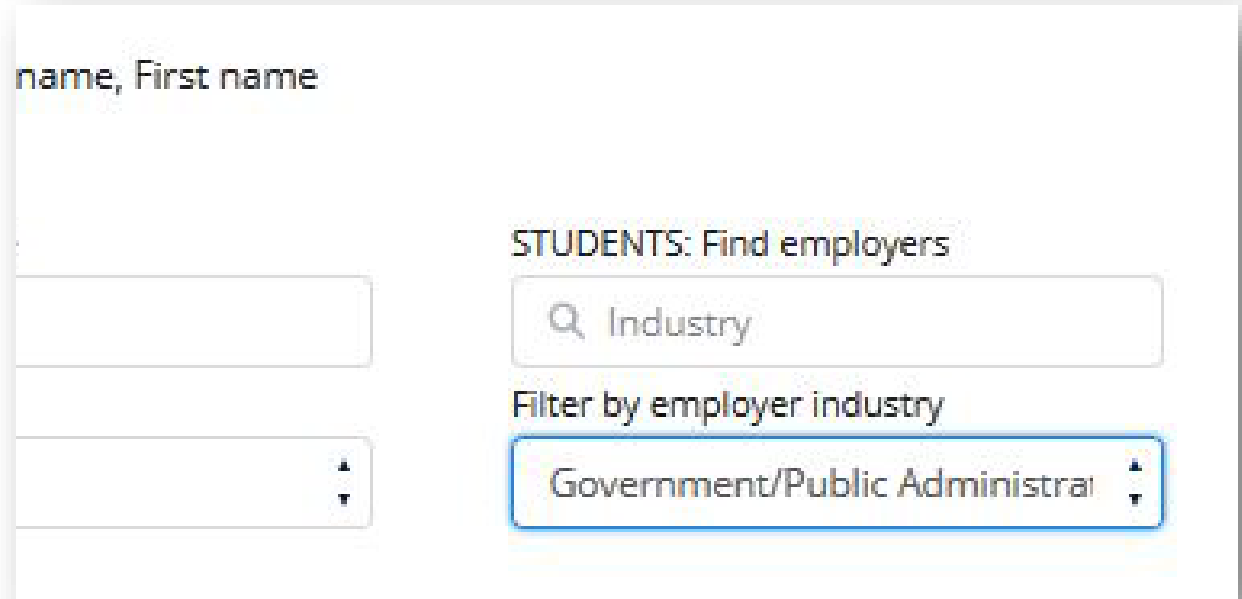
WHERE to find contacts?

The screenshot shows the LinkedIn profile for the Harvard University Graduate School of Education. The header includes the school's logo, name, location (Cambridge, ma), and follower count (19,990+ alumni, 36,743 followers). A 'Visit website' button is present. The main content area displays '19,990 alumni' with a search bar and filters for 'Start year' (1900) and 'End year'. Below this are two bar charts: 'Where they live' and 'Where they work'. The 'Where they live' chart shows 16,776 alumni in the United States and 5,016 in the Greater Boston Area. The 'Where they work' chart shows 398 alumni at Harvard University Graduate School of Education and 314 at Harvard University.

Category	Count
Where they live - United States	16,776
Where they live - Greater Boston Area	5,016
Where they work - Harvard University Graduate School of Education	398
Where they work - Harvard University	314

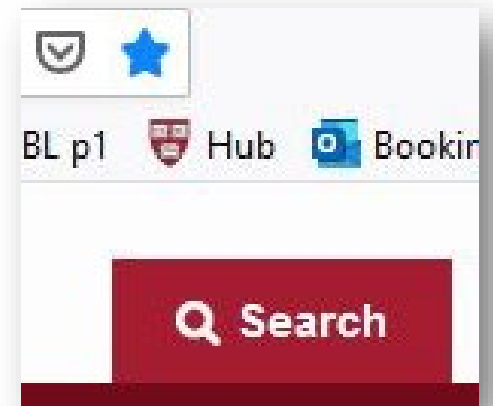
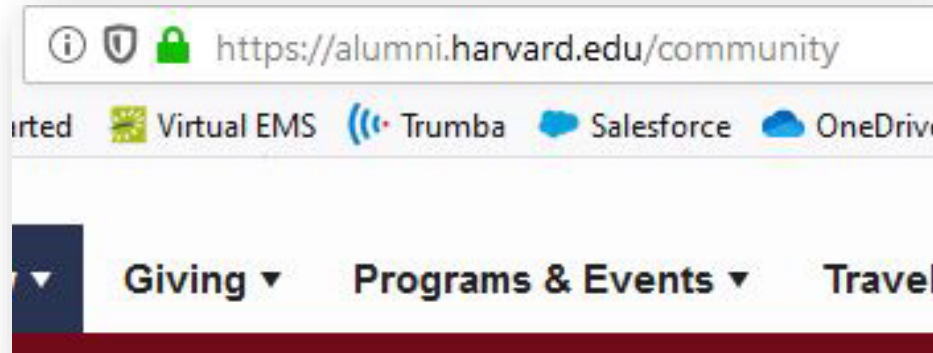


WHERE to find contacts?





WHERE to
find
contacts?





EdConnect
DC





WHEN and HOW do I get started?



1. RESEARCH THE ORGANIZATION / INDIVIDUAL



2. DEVELOP A PROFESSIONAL INTRO / REACH OUT



3. PREPARE QUESTIONS



4. FOLLOW UP



OTHER RESOURCES

[Mapping Your Developmental Network](#)

[How to Maintain Your Network Over the Years](#)

<https://cso.gse.harvard.edu/developing-your-career-network>



Any
questions?